

## POWERFUL RELATIONSHIPS

**Focus and ignite advanced leadership skills to build and maintain powerful organizational and customer relationships.**

In today's complex world, organizations need to harness the wisdom of the crowd to deliver innovative results. Collaboration means teamwork, which means relationships. Too often, leaders rely solely on directives for making progress but dissatisfied with the outcomes. This course provides leaders the opportunities to proactively cultivate the desired engagement through powerful relationships.

### DESIGNED FOR

Practicing & Experienced:  
Leaders  
Managers  
Executives

### LOGISTICS

Intensive 1-day Course  
Onsite or Virtual  
7 PDUs  
7 SEUs

### CERTIFICATE

Upon completion of active engagement in the course, a certificate of completion will be provided.

### CUSTOMIZATION

All Ignite Insight + Innovation courses can be slightly customized at an additional cost.

### TOPICS COVERED

#### *Why powerful relationships make a difference*

- ◇ Analyze the importance of relationships in the workplace to generate exceptional results
- ◇ Explore growth essential for leaders

#### *How leaders create high trust environments*

- ◇ Explain the dynamics that impact trust
- ◇ Practice leadership EQ/SQ skills that builds connection bridges to foster collaboration.

#### *How leaders inspire others*

- ◇ Examine motivation from various lenses
- ◇ Practice leadership storytelling skills that inspire and influence versus relying on directives to engage people towards goals.

#### *How leaders react and respond in the moment*

- ◇ Challenge norms of leadership behaviors for authenticity
- ◇ Practice ability to quickly access existing knowledge, build upon other voices and negotiate solutions.